11:43:19 From Tomi Jane DeTorres to Everyone: I am sharing this doc: Virtual Training for CCs 2025-01-23 11:43 AM 12:01:59 From Virginie Audet - Chapter I,II,III - Mcntreal and Qc to Everyone: Hello everyone, 12:02:18 From Brenda Abdilla to Everyone: I am on hold booking a holiday. its FREEZING here. If my camera is off, I will be right back. sorry. Priorities. 12:02:19 From Virginie Audet - Chapter I,II,III - Mcntreal and Qc to Everyone: My camera doesn't work. Sorry about that 😟 12:02:21 From Barbara Green - Toronto I-V to Everyone: Hi Virginie!! Hello everyone! 12:02:53 From Mary Jane Pioli to Everyone: Hello! Thanks Dawn for doing this great work. Mary Jane, Seattle and Bellevue, WA 12:03:06 From LaJewel Harrison to Everyone: Hello all!!! 12:03:23 From Briea (she/her), Portland, Oregon Chapter to Everyone: Great to see you all! 12:03:57 From Tomi Jane DeTorres to Everyone: WPO New Member Share form INSTRUCTIONS (1).pdf

12:03:57 From Tomi Jane DeTorres to Everyone:

12:04:57 From BETTY HINES-Founder & CEO W.E.W. to Everyone:
Grand Afternoon Cha Cha's from WPO Platinum III Chair
12:05:07 From Briea (she/her), Portland, Oregon Chapter to Everyone:
Thank you for being so open to feedback.
12:05:25 From Karen Tracey to Everyone:
Great to be here
12:06:09 From Kelly Ferrara Bayne to Everyone:
Dawn, Thank you for all you do. Brenda — I booked a trip Sunday when it was 8 degrees here.   Hello all from St. Louis!
12:08:49 From Elizabeth Davis to Everyone:
Yay Sarah
12:09:13 From Barbara Green - Toronto I-V to Everyone:
Yea Ann!! 📛
12:09:39 From Sarah Goodman to Everyone:
Replying to "Yay Sarah":
Much of my feedback is based on my own amazing experience with @Elizabeth Davis as my chapter chair! <3
12:09:41 From Susan Parrish to Everyone:
Yah Ann!!

#### 12:09:59 From Elizabeth Davis to Everyone:

Replying to "Yay Sarah":

You are the best my friend

## 12:10:15 From Jennifer Rhee to Everyone:

Can we get a copy of this deck?

# 12:10:39 From Tomi Jane DeTorres to Everyone:

yes! we can send this out when we send the recording 👍

#### 12:13:06 From BETTY HINES-Founder & CEO W.E.W. to Everyone:

If youre growing/scaling your business there's always something. It could be they are unwilling or aren't comfortable in sharing. Agree with Dawn

## 12:13:52 From BETTY HINES-Founder & CEO W.E.W. to Everyone:

I will be using for the first time with my Platinum group Feb 5-7

## 12:13:52 From Denise Smith to Everyone:

It is definitely doable - and it is good for them to write things down.

## 12:13:54 From Brenda Abdilla to Everyone:

I will be very interested in the words you use to instruct the members to fill it out. I stumbled quite a bit.

## 12:15:06 From Denise Smith to Everyone:

They loved hearing each other's updates. We had time to roundtable three items to go through.

#### 12:15:52 From Becky Robbins to Everyone:

How do you get your members to fill it in before the meeting?

### 12:16:00 From Karen Tracey to Everyone:

That's good advice, Sarah. I can see how people would respond to that

# 12:16:14 From Dawn-Marie Harsch to Everyone:

in my experience - understanding the 'signifigance or why this matters' was key to understanding the issues and helped us dive deeper.

#### 12:17:41 From Karen Tracey to Everyone:

That is the reality, Dawn

## 12:17:55 From mary.dalton to Everyone:

my new chapter took to it and loved it and we definitely got into a deeper dive. The chapter that is five years old we have a bit more work to do but they made progress.

#### 12:17:58 From Jennifer Leavitt to Everyone:

my members get 8 minutes to fill out the form -

## 12:19:02 From Briea (she/her), Portland, Oregon Chapter to Everyone:

My members have shared with me how important it Is to be able to reflect during the meeting vs being asked to do things before or after. They have said they feel like when we do that they get a break from the chaos of running their companies and it adds stress when they have "one more thing to do."

#### 12:21:26 From Donna Carlson to Everyone:

Before I had these we put a ranking, a word for the day and an issue on the whiteboard — this became our blueprint for updates and that kept the updates short.

# 12:21:49 From Briea (she/her), Portland, Oregon Chapter to Everyone:

How do you all deviate when a member has such an emotional update they begin crying? This is common in my chapter.

## 12:23:22 From mary.dalton to Everyone:

I have used "can we park this into our roundtable list of issues" when I need to encourage a member to shorten to the three minutes.

# 12:24:17 From Leah Goldstein Moses to Everyone:

I love adding the possibilities; I had modified the prior form to include them.

### 12:24:36 From Brenda Abdilla to Everyone:

Crying leads to connection and bonding. In my view.

## 12:24:56 From BETTY HINES-Founder & CEO W.E.W. to Everyone:

Ive used the

guardian of your soul". See if they need to excuse themselves and someone accompany them

## 12:27:26 From Briea (she/her), Portland, Oregon Chapter to Everyone:

Thank you for your ideas!

# 12:27:40 From Mary Jane Pioli to Everyone:

are you suggesting we don't use the one word check in anymore?

#### 12:28:56 From Karen Tracey to Everyone:

Replying to "are you suggesting we don't use the one word check...":

That is at the top, Mary

## 12:30:01 From Briea (she/her), Portland, Oregon Chapter to Everyone:

Replying to "are you suggesting we don't use the one word check...":

I missed that too Mary Jane. Thank you for asking that question.

12:30:23 From Karen Tracey to Everyone:

I have often used that question "how are you feeling going into your meeting" in the past when people are struggling with their One Word Opening

12:30:35 From BETTY HINES-Founder & CEO W.E.W. to Everyone:

I haven't used one word in a while. Like in Jan I might say give me 2-3 words on how you want to move your business in 2025

12:30:46 From Jackie to Everyone:

My group loves the Yale Mood Meter

12:31:09 From Karen Tracey to Everyone:

I use a word of the year that we ask members to comment on throughout the year

12:31:55 From Dawn-Marie Harsch to Everyone:

I like using the feelings chart - helps dig in past the top 4: Happy/Sad/Angry/Excited

12:32:16 From Donna Carlson to Everyone:

We use rate yourself on a scale of 1-10 and one word to describe you today

12:32:48 From Karen Tracey to Everyone:

We also use numbers

12:33:48 From Briea (she/her), Portland, Oregon Chapter to Everyone:

Replying to "My group loves the Yale Mood Meter":

Can you share a link to this? I love this idea.

12:34:21 From Sarah Goodman to Everyone:

Dawn has this lovely, gentle little gong!

12:34:36 From Denise Smith to Everyone:

@Jennifer Rhee same!!!

12:34:40 From Dr. Kristin Morris I Minnesota, Ch. 7 to Everyone:

Jennifer, what is helpful is to state upfront how to set the environment up for successful.

12:34:48 From Karen Tracey to Everyone:

Remember your non verbal cues and approach is useful here and using other members as timers

12:34:49 From BETTY HINES-Founder & CEO W.E.W. to Everyone:

I think you set the tone right before you even start. So they know the expectations

12:34:57 From Dr. Sandi Webster to Everyone:

The members agreed to having me create a Google sheet for the updates and everyone puts it in ahead of time and then only discuss salient points. Everyone agreed that this is better than having to remember what they said the last time. Then can download it and keep it for future use.

12:35:11 From Briea (she/her), Portland, Oregon Chapter to Everyone:

@Jennifer Rhee I had a member time the updates and it took a lot of the pressure off me. She happens to be our longest winded and we had a good laugh about that.

12:35:11 From Denise Smith to Everyone:

We have to practice... because I don't have a good game face lol

12:36:06 From BETTY HINES-Founder & CEO W.E.W. to Everyone:

Its a learned process. Plus other members will give them the "side eye"

## 12:36:59 From Karen Tracey to Everyone:

Don't beat yourself up. It is about the whole meeting and going over by a couple of minutes for someone is no sweat in the scheme of things

#### 12:37:02 From Denise Smith to Everyone:

Replying to "The members agreed to having me create a Google sh...":

Can you share so I don't reinvent the wheel? I would love this to be electronic.

## 12:38:03 From Mary Jane Pioli to Everyone:

when do you want us to begin using this with our chapters?

## 12:38:32 From BETTY HINES-Founder & CEO W.E.W. to Everyone:

Replying to "The members agreed to having me create a Google sh...":

What do you want me to share? I can send you the friendly interruptions that work for me.

## 12:38:53 From Joni Tabbiner to Everyone:

Replying to "The members agreed to having me create a Google sh...":

I'd like that too pls!

#### 12:39:26 From BETTY HINES-Founder & CEO W.E.W. to Everyone:

Replying to "The members agreed to having me create a Google sh...":

A quick moment to jump in and let me help you wrap this up.

## 12:39:51 From Briea (she/her), Portland, Oregon Chapter to Everyone:

That's a great idea @Karen Tracey.

## 12:39:54 From BETTY HINES-Founder & CEO W.E.W. to Everyone:

Replying to "The members agreed to having me create a Google sh...":

Hey Diedre, let me gently pause your conversation and you can go into more detail at the break

# 12:40:10 From Brenda Abdilla to Everyone:

To get a member to stop talking I use their Name and say, THANK YOU and that helps interrupt the running on

## 12:40:33 From BETTY HINES-Founder & CEO W.E.W. to Everyone:

Replying to "The members agreed to having me create a Google sh...":

If I may, using chapter chair privilege, lets try and sidestep to the highlight of the issue

#### 12:40:42 From Joni Tabbiner to Everyone:

Replying to "The members agreed to having me create a Google sh...":

Very nice. Thank you

#### 12:41:19 From Donna Carlson to Everyone:

TJ encouraged me to keep the timer visible and this really helped me keep everyone on time.

## 12:42:00 From BETTY HINES-Founder & CEO W.E.W. to Everyone:

I agree Dawn and Tomi Jane...that's too much work and tracking.

#### 12:42:02 From Denise Smith to Everyone:

Replying to "The members agreed to having me create a Google sh...":

@Dr. Sandi Webster share the electronic version for them to fill this out. It is like having an electronic journal.

#### 12:42:25 From Elizabeth Davis to Everyone:

Would be nice to build into the process an end of the year look back and January look forward. If we had a standard approach it might be helpful. I also find that it is helpful to do a 15 minute member spotlight so that we can get a deeper understanding of each member. We could

put this on the issues list but curious if this is something we could standardize. Last but not least, we do have speakers or members teach a topic. Do we also just put this as an issue?

12:42:28 From Dr. Sandi Webster to Everyone:

It was the chapter's suggestion because they felt it was taking too much time and they can't remember what was said.

12:42:40 From Briea (she/her), Portland, Oregon Chapter to Everyone:

Here is a question I use for my advisory sessions on finance: How would you rate the financial stability of your business/organization. With a drop down to make it really quick to answer.

12:43:00 From Teri Eyre to Everyone:

Replying to "Would be nice to build into the process an end of ...":

I agree!

12:43:04 From Denise Smith to Everyone:

I think it is good for journaling.

12:43:10 From Denise Smith to Everyone:

For them to see their progress.

12:43:17 From Briea (she/her), Portland, Oregon Chapter to Everyone:

Replying to "Would be nice to build into the process an end of ...":

Here are the options I have in my form: Very stable (revenue is recurring and cash reserves are full), Stable (revenue streams are steady), Unstable (revenue streams are inconsistent)

12:43:26 From Kelly Ferrara Bayne to Everyone:

I emphasized to my group that being "girlfriends" is an added benefit to our group but not the purpose. I encouraged everyone to come at 12:30 (which is our start time for lunch) and then we start the meeting gat 1pm. The lunchtime is for personal catchup.

## 12:44:09 From Sarah Goodman to Everyone:

Replying to "Would be nice to build into the process an end of ...":

This is something I love, learning from the expertise of chapter members.

I think finding agenda space to have this and the speakers has brought TONS of value to my WPO membership.

## 12:44:38 From BETTY HINES-Founder & CEO W.E.W. to Everyone:

My intention as a facilitator is to support to make a smooth transition and not adding any extra work for them and especially me.

# 12:44:42 From Brenda Abdilla to Everyone:

What am I tolerating was a big HIT with my group. They loved it.

#### 12:45:06 From Karen Tracey to Everyone:

Can you explain what you mean by Honour your values - we wouldn't use that expression?

# 12:45:12 From BETTY HINES-Founder & CEO W.E.W. to Everyone:

Replying to "What am I tolerating was a big HIT with my group. ...":

I use this a lot. What am I tolerating!!

#### 12:45:18 From mary.dalton to Everyone:

My groups really loved that "what am I tolerating"!

## 12:46:47 From BETTY HINES-Founder & CEO W.E.W. to Everyone:

OOPS!!! I would love to use it Feb 5-7 in my WPO Platinum.

## 12:46:54 From Elizabeth Davis to Everyone:

Maybe replace the values question with more of a look forward question. What is the one thing that I am going to do in the next month that will significantly impact my business.

12:47:37 From Joni Tabbiner to Everyone:

Replying to "Maybe replace the values question with more of a l...":

Really love this question

12:47:48 From Briea (she/her), Portland, Oregon Chapter to Everyone:

Is it possible to add a note about confidentiality on the form? I apologize if it's there already

12:48:20 From Donna Carlson to Everyone:

The form is so long, I wonder if I might just ask them to write a response where they get a somatic response in reviewing the doc

12:48:54 From BETTY HINES-Founder & CEO W.E.W. to Everyone:

Replying to "Is it possible to add a note about confidentiality...":

I state confidentiality EVERY beginning of the meeting, given mine is 2 days...I state before we start each evening/day

12:49:33 From Linda Graebner to Everyone:

I will be trying it with my Platinum Group in March as well. I used part of this at my December meeting and it worked well when I asked them to just focus on business. We did more extensive personal check-ins at our dinner and that was very bonding.

12:49:37 From Elizabeth Davis to Everyone:

Replying to "The form is so long, I wonder if I might just ask ...":

Yes agree it is very long but might introduce it as a way to prepare for the meeting but not that they need to share everything. A way for you to harvest and identify the most important things you want to share in your 3 minutes

12:49:41 From Lindsay Shields to Everyone:

Replying to "Would be nice to build into the process an end of ...":

Absolutely agree. Member spotlights critical to keep updated. I include a "collateral update" every 2 years or so where each member gets 10 minutes to update in their style: video, handouts, etc.

12:51:23 From Elizabeth Davis to Everyone:

We need to test this with all our international chapter chairs to make sure the language is understandable

12:51:54 From Kelly Ferrara Bayne to Everyone:

I feel the honoring values weighs down the member reports. I do like the what am I tolerating.

12:52:07 From Elizabeth Davis to Everyone:

Like the tolerating

12:52:30 From Annette Klososky, FPOV to Everyone:

My members definitely gravitate to the value question and the tolerating question - usually is the area they need to address but just are dragging feet

12:52:34 From Linda Graebner to Everyone:

My Platinum Group responded well to the tolerating question.

12:52:52 From Susan Parrish to Everyone:

Love that question of "Tolerance"

12:53:14 From Teri Eyre to Everyone:

I prefer to end on a more positive note than what am I tolerating. Could this be moved?

12:53:36 From Ann Elliott / Columbia SC to Everyone:

Are you in integrity with your values and your actions

## 12:53:36 From Kelly Ferrara Bayne to Everyone:

How do you live your values? How did you demonstrate your values?

# 12:53:54 From Linda Graebner to Everyone:

On the values question, my local group had a session focused on values and we talk a lot about how they apply their values in their actions at their company.

#### 12:54:17 From Teri Eyre to Everyone:

I recommend skipping the values question and end with the meaningful challenge

## 12:54:29 From Karen Tracey to Everyone:

How do you live and demonstrate your values works and I understand that. Thank you

#### 12:54:32 From Sarah Goodman to Everyone:

Tolerating and patience testing sort of invite the reflection of what might be bubbling under the surface, versus what's maybe already on fire.

## 12:54:34 From Kelly Ferrara Bayne to Everyone:

No one else asks them what they are tolerating - huge win for WPO insights gained.

#### 12:55:00 From BETTY HINES-Founder & CEO W.E.W. to Everyone:

If you have members with FAMILY Business its important to speak about "What are your tolerating". Also asking what is testing your patience!!!

## 12:55:13 From Annette Klososky, FPOV to Everyone:

What I've noticed is the value's question helps them with balance or focus for them personally - if they are wanting to be more present for family for example - this is a checkpoint - how are you doing that?

12:56:04 From Jayne Huston to Everyone:

We do chapter values too! I'm going to try the values question through this lens. Love the tolerate question and not surprised that this would surface issues! Thank you for all this great work Dawn and all!

12:56:45 From Teri Eyre to Everyone:

I agree values are important but doesn't fit here

12:58:04 From Sonya Shelton to Everyone:

I positioned the whole form as an opportunity to take the time for self-reflection. The first part of the form is more about experiences and the Monthly Review is about how we're showing up.

12:58:07 From BETTY HINES-Founder & CEO W.E.W. to Everyone:

You can also end, which i do, what will be a WIN for your business and what can we do to support.

12:58:08 From Karen Tracey to Everyone:

I use the following to help identify values. The thing that makes me feel good/warm/positive - that is nurturing a value. The thing that makes me recoil/look away/uncomfortable is compromising a value

12:58:39 From Ann Elliott / Columbia SC to Everyone:

It's important to know there is a cost to tolerating/

12:59:37 From Briea (she/her), Portland, Oregon Chapter to Everyone:

I agree 100% @Kathy Long Holland

12:59:49 From Mary Jane Pioli to Everyone:

I agree with Kathy on asking a finance question.

13:00:01 From BETTY HINES-Founder & CEO W.E.W. to Everyone:

I agree with Kathy Longholland...financials is always part of the conversation. Next month is VC and PE

# 13:00:15 From Sarah Goodman to Everyone:

We just had a conversation in our chapter about some cash-crunch and some connections or experience share.

## 13:00:41 From Laurie Sinclair to Everyone:

I completely agree Kathy. We always include a financial check in

#### 13:00:57 From Joni Tabbiner to Everyone:

I'm loving all this wisdom coming in from the chairs and I would love to be able to capture all this great info and suggestions because I can't keep up! Is there a transcript for the chat available after this meeting?

# 13:01:15 From Jayne Huston to Everyone:

Great feedback, Kathy! Finances do come up in updates/issues in our group; but I love the idea of being intentional about it! Agree that this needs included.

## 13:01:35 From Karen Tracey to Everyone:

Replying to "I'm loving all this wisdom coming in from the chai...":

It is being recorded. Joni. Reach out any time to any of us. Happy to help

# 13:01:56 From Joni Tabbiner to Everyone:

Replying to "I'm loving all this wisdom coming in from the chai...":

Thank you Karen!

### 13:03:16 From Karen Tracey to Everyone:

That is an incredible anecdote, Dawn and yes, WPO is so powerful

13:03:46 From BETTY HINES-Founder & CEO W.E.W. to Everyone:

NEWSFLASH!! I am pushing for all Platinum Members to show financials.

13:03:57 From Elizabeth Davis to Everyone:

My chapters tend to talk growth percentages versus specific financials. That said, I try to get the members that are on the higher end to share their top line revenue. When a woman in the room says she just passed \$30 or \$50M it challenges the other's to think bigger

13:05:01 From Elizabeth Davis to Everyone:

Replying to "NEWSFLASH!! I am pushing for all Platinum Members ...":

It makes sense that a leader that hits over \$10M should be open to sharing this with the group. Love it Betty

13:05:15 From Dr. Sandi Webster to Everyone:

I find most of the women who don't want to share numbers are sometimes under \$1 million.

13:06:03 From Ann Elliott / Columbia SC to Everyone:

Replying to "I find most of the women who don't want to share n...":

If they are under a million, how did they become a member of WPO

13:06:24 From Dr. Sandi Webster to Everyone:

Amen @Kathy Long Holland

13:06:36 From Karen Tracey to Everyone:

I agree to park it. I also feel that finance should be in the discussions and members should share what they feel is relevant but not prescriptive about asking for specific numbers

13:07:05 From Elizabeth Davis to Everyone:

More about what actions could you take that would improve your margins / net profit

13:08:49 From Rachel Friend to Everyone:

Values or Word: What did you do to move your values/word forward? We talk about intentionality around this.

13:09:04 From Denise Smith to Everyone:

Replying to "I agree to park it. I also feel that finance shoul...":

agreed

13:09:57 From Teri Eyre to Everyone:

Love it

13:10:27 From Karen Tracey to Everyone:

We do actions anyway and review them so we are used to this as well as setting them

13:10:30 From LaJewel Harrison to Everyone:

Was this model tested with different sized chapters? I'm wondering how this flows with time with a group of 15 and over

13:10:54 From Lindsay Shields to Everyone:

Love the commitment idea!

13:10:57 From Virginie Audet - Chapter I,II,III - Mcntreal and Qc to Everyone:

@Dawn O'Connor If all members have issues. What do you propose to prioritize 1 or 2 issues according to time?

13:11:37 From Karen Tracey to Everyone:

Does anyone else add to this agenda? We do all of it but also a learning segment

13:12:13 From Donna Carlson to Everyone:

My chapter asked if we could cap at 12. Can anyone give me advice on how to persuade them of the benefits of growing to 20?

13:12:15 From Brenda Abdilla to Everyone:

I am having to let go of my guest speaker (30 minutes) habit, it's just all too much.

13:12:18 From Briea (she/her), Portland, Oregon Chapter to Everyone:

Replying to "Does anyone else add to this agenda? We do all of ...":

@Karen Tracey Can you say more about this?

13:12:22 From Elizabeth Davis to Everyone:

Replying to "Does anyone else add to this agenda? We do all of ...":

Yes we will have a member train on a topic and sometimes have an outside expert

13:12:40 From Elizabeth Davis to Everyone:

Replying to "Does anyone else add to this agenda? We do all of ...":

Also we do a member spotlight every month

13:12:40 From BETTY HINES-Founder & CEO W.E.W. to Everyone:

OBVIOUSLY we need to modify this sample agenda for Plat/Zen

13:13:56 From Karen Tracey to Everyone:

Different for different chapters

13:13:57 From Dr. Sandi Webster to Everyone:

What if we have different times for different groups

13:14:39 From mary.dalton to Everyone:

Timing is affected by number of members. I dont have fifteen in either of my groups so with 12 and they don't like a break they go two and half. 13:14:43 From Briea (she/her), Portland, Oregon Chapter to Everyone: Replying to "I am having to let go of my guest speaker (30 minu...": @Brenda Abdilla Me to this year. 13:15:09 From Karen Tracey to Everyone: Replying to "Does anyone else add to this agenda? We do all of ...": @Briea (she/her), Portland, Oregon Chapter Yes we do a learning segment on something different every meeting either from me, spark, a member or a speaker 13:15:20 From BETTY HINES-Founder & CEO W.E.W. to Everyone: Replying to "Does anyone else add to this agenda? We do all of ...": You as well. Happy New Year 13:15:28 From Elizabeth Davis to Everyone: Replying to "My chapter asked if we could cap at 12. Can anyone...": 15-18 Seems to be most manageable 13:15:44 From Rachel Friend to Everyone: Replying to "Does anyone else add to this agenda? We do all of ...": @BETTY HINES-Founder & CEO W.E.W. To you as well!!! 13:15:46 From Luisa GUZMAN to Everyone: Replying to "Does anyone else add to this agenda? We do all of ...": Will you send us all these forms?

13:16:09 From Jackie to Everyone:

Apologies if I missed this, when will we be covering the new approach to Prioritize and select topics?

13:16:36 From Tomi Jane DeTorres to Everyone:

Hi Jackie - the full training on the entire process will be at the Forum training in May!

13:16:47 From Virginie Audet - Chapter I,II,III - Mcntreal and Qc to Everyone:

Replying to "My chapter asked if we could cap at 12. Can anyone...":

They want 15 members max

13:16:52 From Susan Parrish to Everyone:

Where do you add speakers or discussion thoughts??

13:18:33 From Karen Tracey to Everyone:

Replying to "Where do you add speakers or discussion thoughts??":

I do a learning segment and this would come here, Susan

13:21:11 From Briea (she/her), Portland, Oregon Chapter to Everyone:

@Tomi Jane DeTorres Is it possible to do a poll on what time of day (morning, midday, evening) we hold meetings? I could use some sense of what may work best.

13:21:27 From Virginie Audet - Chapter I,II,III - Mcntreal and Qc to Everyone:

I invite speaker two time a year. The training is only online and I invite all chapters in Montreal.

13:21:43 From mary.dalton to Everyone:

I do bring in speakers a couple of times a year which they like but I have to spread it out because they really like the sharing and issue processing.

13:22:47 From Ann Elliott / Columbia SC to Everyone:

Our accounting professional is giving a talk on fraud prevention per the chapter's regiest

#### 13:24:42 From Dawn O'Connor to Everyone:

Members are often a great source of learning within a chapter. We host 'Ask the Expert' sessions for members to tap into the groups expertise.

## 13:24:59 From Karen Tracey to Everyone:

Replying to "Members are often a great source of learning withi...":

Love that, Dawn

## 13:25:02 From Laurie Sinclair to Everyone:

I also use the wisdom ointment the room and often our 2 speakers a year are members. We bring in outside spaekers for our chapter retreat and I do a regional retreat annually

## 13:25:46 From Virginie Audet - Chapter I,II,III - Mcntreal and Qc to Everyone:

Our sponsors in Canada/ Montreal are responsible for inviting speakers.

## 13:26:15 From Laurie Sinclair to Everyone:

I also encourage members to consider what expertise do we not have around our table

## 13:26:20 From Dr. Sandi Webster to Everyone:

Sponsors want to speak - how do we address that

## 13:27:16 From Virginie Audet - Chapter I,II,III - Mcntreal and Qc to Everyone:

Replying to "Sponsors want to speak - how do we address that":

I ask them to create a survey with different topics and it is the members who decide.

## 13:27:44 From Karen Tracey to Everyone:

Id love that problem of managing 20 people!!!! Bring it onLOL

13:28:25 From Karen Tracey to Everyone: Great point, Laurie 13:28:49 From Mary Jane Pioli to Everyone: Empty chair exercise - what expertise is missing. 13:28:56 From Karen Tracey to Everyone: Thank you so much, Dawn. Great to see you all and see you all in TEXAS! 13:28:59 From Jennifer Rhee to Everyone: Thank you so much Dawn for this great session! 13:29:09 From Leah Goldstein Moses to Everyone: Thanks for the work on the new check in process! 13:29:13 From mary.dalton to Everyone: Thank you Dawn for all! 13:29:16 From Elizabeth Davis to Everyone: When will the registration become open??? 13:29:20 From Lindsay Shields to Everyone: Great session Dawn. 13:29:25 From Sarah Goodman to Everyone: THANK YOU TO DAWN, JUDY, TOMI JANE!

13:29:25 From Debra Flanz to Everyone:

13:29:26 From Dr. Sandi Webster to Everyone:
This was excellent. Thanks.
13:29:29 From Jayne Huston to Everyone:
Great work, Dawn and all!
13:29:33 From Sonya Shelton to Everyone:
Thank you!
13:29:39 From Lisa Rosenthal to Everyone:
Thank you all, terrific!
13:29:39 From BETTY HINES-Founder & CEO W.E.W. to Everyone:
THANKS A BUNCH DAWN AND THE WPO TEAM. Amazing work!!
13:29:41 From Virginie Audet - Chapter I,II,III - Mcntreal and Qc to Everyone:
Thanks @Dawn O'Connor 🙎
13:29:42 From Briea (she/her), Portland, Oregon Chapter to Everyone:
Thank you to Dawn, Judy, Tomie, and all the chapter chairs who contributed and tested the new model.
13:29:52 From Joni Tabbiner to Everyone:
Thank you Dawn, Judy , TJ!! Incredible new tools!!
13:29:56 From Juliet Browne to Everyone:

Awesome work - really appreciate it!

Thank you!

13:30:04 From Briea (she/her), Portland, Oregon Chapter to Everyone:

This is better than the old model!!